

# 2026 TCEI EXPO

*THE BIGGEST SHOW  
IN THE SOUTHWEST*

Celebrating 30 years of connecting people and possibilities, the Texas Communications Expo brings together industry leaders for unmatched networking, hands-on learning, and the latest innovations in communications & broadband.



Networking with decision-makers, vendors, and peers from across the industry.



Training sessions, product demos, and real-world insights.



Over 300 exhibitors showcasing the latest technologies and solutions.

**REGISTRATION OPENS IN DECEMBER 2025**

Contact us: 217.952.7014 | [tceiexpo.com](http://tceiexpo.com) | [tcei.expo@gmail.com](mailto:tcei.expo@gmail.com)



*from The Board of Directors*

**Gil Rasco, President**

BTel

**Jason Forsberg, VP**

GVTC

**Jeff Markwordt, VP**

Tel-Rep Midwest

**Kevan Burroughs, Treasurer**

Peoples Telephone Cooperative

**Tim Weaver, Secretary**

KGPCo.

**Anthony Hendrix**

Eastex Telephone Cooperative

**Jody Barr**

Hickman Advertising

**Jerry Johnson**

Power & Tel

**Wade Maner**

Horizons Communications

**Bert Merritt**

RepCom International

**Trey Naron**

Taylor Telecom

**Zach Nichols**

EBR

**Larry Parker**

Tel-Quip, Inc.

**Jeremy Seahorn**

ETEX Telephone

**Wes Werner**

ITG Communications

**Charly Valleze**

VTX1

**On behalf of the Texas Communications EXPO, Inc. Board of Directors and our dedicated volunteers, we are thrilled to invite you to the 2026 TCEI EXPO—March 31 through April 2 at the Cadence Bank Center in Belton, Texas—where we'll be celebrating our 30th Anniversary in a BIG way!**

For three decades, the TCEI EXPO has been the place where service providers, vendors, and industry leaders from across the Southwest gather to explore breakthrough technology, share expertise, and strengthen the connections that drive our industry forward. Now, in our milestone year, we're going bigger than ever—**over 300 booths, top-tier educational sessions, and an engaging roundtable discussion** designed to deliver unmatched value for communications professionals at every level.

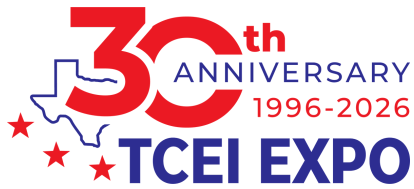
If you joined us in 2025, you know the momentum is unstoppable—we sold out of exhibit space in less than 30 days! That excitement comes from creating an event that delivers high-impact networking, hands-on learning, and access to cutting-edge solutions that make a real difference for your business and your customers.

From in-depth training led by industry experts to the opportunity to connect with leading vendors, you'll experience the very best our industry has to offer—while supporting TCEI's mission of educating and developing communications professionals through scholarships and industry contributions.

And this year, **we encourage EVERYONE to join us Wednesday evening for our official 30th Anniversary Celebration**—a special night of fun, fellowship, and honoring the people and partnerships that have shaped three decades of success.

This is not just another year—it's **a once-in-a-generation celebration** of 30 years of innovation, relationships, and impact. We can't wait to welcome you to Belton for another record-breaking year. **Mark your calendar, make your plans, and be part of the 30th Anniversary TCEI EXPO!**





# 2026 EVENTS SCHEDULE

MARCH 31 - APRIL 2 | BELTON, TEXAS



## Tues March 31

- 6:30 AM | Golf Tournament \*
- 8:00 AM | Registration Open
- 8:00 AM | Exhibitor Set-up
- 12:30 PM | Golf Tournament \*
- 6:00 PM | Welcome Reception
- 7:00 PM | **Crawfish & Shrimp Boil**
- 7:30 PM | Opening Ceremonies



## Wed April 1

- 7:30 AM | Coffee & Donuts
- 7:30 AM | Registration Open
- 8:00 AM | **Tradeshow Opens**
- 10:00 AM | Education Sessions
- 10:00 AM | Competition Events Begin
- 11:00 AM | Education Sessions
- 11:30 AM | BBQ Lunch
- 1:00 PM | **Operation IFAST Session**
- 2:00 PM | Afternoon Break
- 4:30 PM | Tradeshow Closed
- 6:30 PM | **30<sup>th</sup> Celebration \***

at Schoepf's BBQ



## Thurs April 2

- 8:00 AM | Coffee & Donuts
- 8:00 AM | Registration Open
- 8:30 AM | **Tradeshow Opens**
- 10:45 AM | Grand Prize Drawing
- 11:00 AM | Tradeshow Closes
- 11:00 AM | Dismantling of Exhibits



Events marked with a \* are held off-site. All other events take place at the Cadence Bank Center. For details and updates, visit [tceiexpo.com](http://tceiexpo.com) or follow us on social media.

# 2026 EXPO DEMOGRAPHICS

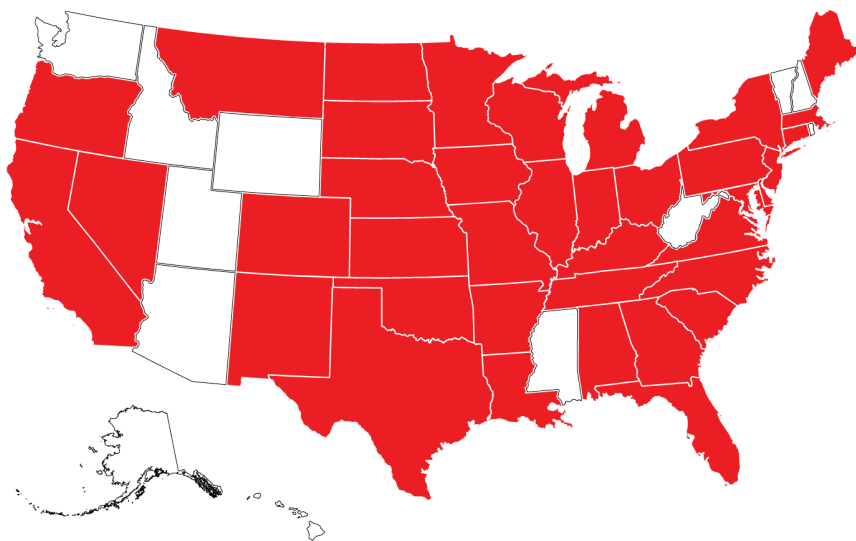


## TOP TITLES REPRESENTED

- Account Executive / Account Director
- Account Manager / Sr. Account Manager
- Area Manager
- Business Development Manager / Executive
- Chief Broadband Officer
- Chief Executive Officer (CEO)
- Chief Financial Officer (CFO)
- Chief Operating Officer (COO)
- Chief Revenue Officer (CRO)
- Chief Strategy Officer (CSO)
- Chief Technology Officer (CTO)
- Co-Founder / Founder
- Construction Manager / Supervisor / Coordinator
- Director of Business Development
- Director of Construction
- Director of Engineering
- Director of IT / Network / Technology
- Director of Marketing / Sales & Marketing
- Director of Operations
- Director of Procurement / Supply Chain
- Director of Project Management
- Director of Sales
- Director of Strategic Accounts / Client Services
- Director of Technical Operations
- Engineering Manager / Senior Engineer
- Estimator / Procurement / Logistics Manager
- Fiber Engineer / OSP Engineer / ISP Engineer
- Field Service Manager / Field Supervisor
- General Manager (GM)
- Inside / Outside Sales Representative
- Key / Strategic / National Account Manager
- Managing Director / Managing Partner
- Marketing Manager / Specialist / Associate
- Network Engineer / Telecom Engineer
- Operations Manager / Plant Manager
- President
- Product Manager / Product Development Engineer
- Program Manager
- Project Manager / Sr. Project Manager
- Regional Director / Regional Manager
- Regional Vice President
- Sales Manager / Sales Director
- Sr. Director (Construction / Network / Broadband)
- Senior Vice President (SVP)
- Technician (Fiber / OSP / I&R / Telecom)
- Vice President (VP) of Sales
- VP of Business Development
- VP of Engineering
- VP of Field Operations
- VP of Operations

## NATIONWIDE REPRESENTATION

The TCEI EXPO draws attendees from across the United States, with states highlighted in red on the map showing where participants are traveling from. This broad representation brings together a diverse mix of voices, experiences, and perspectives, making the EXPO a true national meeting place for the communications industry.





# 2026 EXPO REGISTRATION



## SERVICE PROVIDER | \$50

- Golf (Tuesday)
- Crawfish & Shrimp Boil/ BBQ
- Tradeshow Pass
- Educational Sessions
- BBQ Lunch
- Roundtable Discussion
- 30<sup>th</sup> Celebration
- Eligible for Grand Prize & Scholarship Drawings

## ATTENDEE | \$125

- Crawfish & Shrimp Boil
- Tradeshow Pass
- Educational Sessions
- BBQ Lunch
- Roundtable Discussion
- 30<sup>th</sup> Celebration

*Early Bird Registration ends January 31, 2026.*

## BOOTH PERSONNEL | \$125

- Crawfish & Shrimp Boil
- Tradeshow Pass
- Educational Sessions
- BBQ Lunch
- Roundtable Discussion
- 30<sup>th</sup> Celebration

**Booth registrations DO NOT include attendance or guests passes for personnel. All attendees must register.**

*Early Bird Registration ends January 31, 2026.*



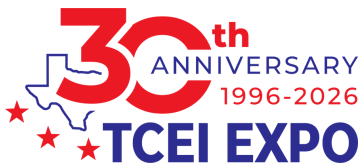
## 2026 ROUNDTABLE

This year, we're taking a different direction—one that addresses a growing concern across our communities: human trafficking. The Guardian Group's **Operation IFAST** trains broadband providers, technicians, and vendors to spot and report signs of trafficking—whether in the field or on the road. What's most alarming is that this is not just a big-city problem; it's flooding into our rural communities, often unnoticed. As industry professionals who are out in the field every day, we are in a unique position to help. This powerful, practical session equips you with the knowledge to recognize suspicious activity and the tools to take action—potentially saving lives and protecting the most vulnerable.





# 2026 EXPO SPONSORSHIPS



VIP/ ITEM SPONSORSHIPS	BEVERAGE CUPS \$2,500	KOOZIES \$1000	COFFEE CUPS \$1,500	GOLF BALLS \$1000	LANYARDS \$2,500	BREAKFAST NAPKINS \$1,000	TUESDAY NAPKINS \$1,500	WED NIGHT KOOZIE \$2,000	WELCOME BAG \$2,500
Sponsorship recognition at your booth	X	X	X	X	X	X	X	X	X
Badge recognition highlighting sponsor status	X	X	X	X	X	X	X	X	X
Name Recognition in the program book	X	X	X	X	X	X	X	X	X
LOGO recognition on the sponsored item	X	X	X	X	X	X	X	X	X

# 2026 GOLF SPONSORSHIPS

SPONSORSHIP PERK	GOLF SIGN \$200	BEVERAGE CART \$500	GOLF GOLD \$1,000	EVENT \$1,000	HOLE-IN-ONE \$1,000	BREAKFAST \$1,500	LUNCH \$2,500
Includes two golfers			X				
Badge recognition highlighting sponsor status		X	X	X	X	X	X
LOGO recognition on golf emails & website			X	X	X	X	X
Access to the pre-event attendee list before others			X	X	X	X	X
Sponsorship recognition at your booth			X	X	X	X	X
Recognition on the website			X	X	X	X	X
Name Recognition in the program book	X	X	X	X	X	X	X
Tee Box Sign			X	X	X	X	X
Exclusive Sponsorship						X	X



# 2026 EXPO EXHIBIT DETAILS



## EXPO SET-UP

Tuesday, March 31 ONLY!  
8 am to 5 pm  
Cadence Bank Center

## SHIPPING/ HANDLING

**Shipments can start arriving March 23, 2026 at the Cadence Bank Center.**

TCEI does not use a third-party handler for incoming and outbound packages and freight. Exhibitors are responsible for all shipping, handling, and fees.

You will need to have your packages ready for shipping at the end of the show. That means the package(s) are taped close and shipping labels are attached. **There IS NOT an onsite printer!**

## BOOTH GIVEAWAYS

Vendors are welcome and encouraged to giveaway prizes/ drawings at their booths.

**The following are NOT allowed to be given away in your booth:**

- **Food** (other than candy)
- **Beverages** of any kind
- **Firearms**- you may have the empty box/ photo on your table.
- **Alcohol**- you may have the empty box/ photo on your table, but bottles will be confiscated.

## EXHIBITING RULES

See the exhibitor policy online for the entire exhibitor policy.

- There are NO sales transactions on the show floor.
- Alcohol and food (other than candy) are NOT allowed in your exhibit booths during show hours.
- Your booth **MUST** not extend past your space into the aisle or above the drape.

## EXPO BOOTH DISMANTLE

Thursday, April 2 | starting at 11 am  
*leaving early without permission will restrict your future exhibiting.*

**YOU** are responsible for providing all shipping materials to have your packages shipped back to your company. YOU will also need to prepare packages for shipping. **There is NOT a printer on site to print packing labels.**

If you require a freight pick-up, you need to schedule the pick-up with your carrier. Allow time for your team to get your crate packaged up and for EXPO staff to get it to the loading dock. Do not schedule a freight pick before 3 pm on Thursday. Freight can be picked up Monday- Friday from 8 am to 5 pm at the Cadence Bank Center.

TCEI will schedule regular UPS and FEDEX package pick-up for Thursday, April 2.

# 2026 EXPO EXHIBIT DETAILS



## 8x10 SPACE | \$500

- Concrete floor (limit 2 per company)
- One (1) 8' covered table
- Two (2) chairs
- 8' high backdrop
- One (1) 125 VAC outlet (*you provide extension cord*)
- WiFi available
- One (1) identification sign
- Pop-up displays may not be larger than 8 feet high.

## 16x10 SPACE | \$1200

- Concrete floor (limit 1 per company)
- Two (2) 8' covered table
- Two (2) chairs
- 8' high backdrop
- One (1) 125 VAC outlet (*you provide extension cord*)
- WiFi available
- One (1) identification sign
- Pop-up displays may not be larger than 8 feet high.
- Booths are located in the center aisle or 800 row.

## OUTDOOR SPACE | \$400

Reserved 15x20 spaces are allocated outside of the exhibit hall for outdoor displays, trailers, etc. Semi or extra long trucks/ trailers will need two spaces.

## DIRT ARENA | \$400

- Dirt floor arena (limit 2 per company)
- One (1) 8' covered table
- Two (2) chairs
- 8' high backdrop
- One (1) 125 VAC outlet
- One (1) identification sign

**Booth registration DOES NOT include attendance or guest passes for personnel.  
All attendees must register.**

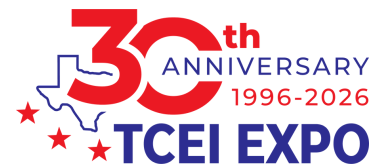
## LEAD RETRIEVAL

Lead Retrieval services are provided thru Cvent for exhibitors. Cvent will provide Lead Retrieval packages for the EXPO. These must be purchased in advance.

## DECORATOR SERVICES

Decorator Services will be provided by **Convention & Expo Management Services** for carpet, padding, specialty tables and more!

# 2026 FAQ



## TRAVEL

### Where is the EXPO held?

The EXPO takes place at the Cadence Bank Center in Belton, Texas.

### What is the closet Airport?

Austin | 72 miles (approx. 1 hour)  
Dallas | 140 miles (approx. 2.5 hours)

### Is there a shuttle from the airport?

No.

### Is there a contracted Hotel Block?

No. We do not have a public hotel block for the EXPO. It is recommended you stay in hotels in the Belton, Temple and Salado area.

### Is parking available onsite?

Yes, free parking is available at the Cadence Bank Center.

## REGISTRATION

### Can I register onsite?

Yes, onsite registration will be available, but we recommend pre-registering to avoid lines and ensure you receive all event materials.

### Can I transfer my registration to someone else?

Yes, substitutions are allowed. Please email the EXPO office with the name, title, company, and email of the new attendee.

### Can I request my golf foursome?

Yes. Special requests are due by March 1 and foursomes may not qualify for prizes.

We can't guarantee special requests after March 1.

### Can my spouse register?

Yes. There is a small registration fee, that will cover meals and tradeshow.

### Are meals included in my registration?

Yes. The following are included:  
Crawfish & Shrimp Boil and BBQ.  
Wednesday Lunch and **Wednesday 30<sup>th</sup> Celebration.**



**CELEBRATION**

**Wed. April 1**



# 2026 FAQ



## SHIPPING

### **When can booths & packages start arriving at the EXPO?**

Shipments can arrive the week of March 23, through March 31, 2026.

### **Is there a loading dock onsite?**

No, there is not a loading dock onsite.

Please ensure that freight can be unloaded from the truck using a forklift or pallet jack.

### **Do I have to ship using Convention & Expo Services?**

No. You may choose any freight carrier you prefer; however, you are responsible for scheduling the pickup and ensuring that your freight is properly assembled and accompanied by the necessary paperwork.

### **Will someone from EXPO notify me or confirm my shipment has arrived onsite?**

No, EXPO staff or Cadence Bank Center will not notify you or confirm when your shipment has arrived onsite.

### **Return Shipping from EXPO**

You are responsible for coordinating your return shipping from the EXPO to its final destination. This includes scheduling the pick-up with your carrier and ensuring all required paperwork is properly completed.

### **Can I store empty crates and packing materials at the EXPO?**

Yes, a designated storage area will be available.

### **How will my shipment get to my booth?**

All shipments that arrive before April 1 will be placed in your booth.

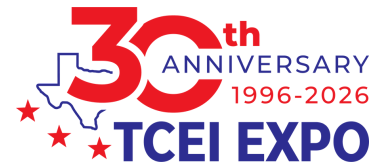
### **Can I carry my booth into the tradeshow?**

Yes, you can carry your booth into the exhibit hall. We will have staff to assist if needed.

### **Is there a forklift onsite to assist?**

Yes, there will be a forklift and certified operator onsite to assist with offloading freight.

# 2026 FAQ



## EXHIBITING

### **Does the exhibit booth have carpet?**

No. The EXPO building has a concrete floor. Carpet can be added to your booth through decorator services.

### **Does the exhibit booth include electrical?**

Yes. Each booth has access to One (1) 125 VAC outlet. It is encouraged for vendors to bring an extension cord. If you need more power than this, you will need to contact us.

### **Can I get a hardline dropped to my booth?**

Yes. This must be coordinated ahead of time and requested at the time of registration. There is an additional fee for this service.

### **Do I get to select my booth location?**

No. All booth spaces are assigned.

### **How are booth locations assigned?**

Top Tier Sponsors will get first rights to an exhibit space. The committee will then ASSIGN booths based on past show attendance and sponsorship levels.

### **How are Outdoor booth locations assigned?**

Outdoor booth locations are on a first arrive basis. Items need to be secured properly.

### **Can I set-up a tent in my Outdoor Space?**

Yes. The tent needs to be properly secured.

### **Are their customer passes available with our booth?**

No. There are no passes included with your booth. All attendees must register.

### **Can I get additional tables or chairs in my booth?**

Yes. Our staff can accommodate this request onsite for 8ft tables and chairs. Specialty tables will need to be specially ordered through the decorator service.

### **Can I get a 6' table?**

6' tables can be rented through decorator services.

### **Is my booth vacuumed in the evenings?**

No.

### **Can the dirt be removed from the dirt arena booth?**

No.

### **Can carpet be added to booths in the dirt arena?**

Yes, at your cost. The carpet will not be cleaned or vacuumed during the show.

### **Is there on-site security?**

Yes. There is 24/7 security from March 31-April 2. Exhibitors will not be allowed in the EXPO Hall after tradeshow hours.